



**R. Colin Hickey** is currently the Managing Partner of Ideation Ventures, a technology incubator which helps small companies develop, launch, and attract interest in their products and services. From 2008 to 2011, he was cofounder and President of PeerPort, an online communication and collaboration platform that enables virtual teams to work together more effectively. From 2005 to 2006, he was Vice President of Business Development for [IDT Spectrum](#), a wireless backhaul startup. While there, he developed a virtual supply chain by establishing an interlocking set of business partnerships. Prior to IDT

Spectrum, Mr. Hickey worked in private consulting from 2004 to 2005, where he was retained as a business advisor for start-up clients in the wireless and content markets. From 1987 to 2003, Mr. Hickey was with AT&T, most recently as Executive Director of Corporate Development, where he was responsible for identifying and developing strategic relationships with outside parties to extend the AT&T service line. He also served in various management capacities within AT&T's software engineering, operations, sales and strategic planning organizations. Mr. Hickey received a B.S. degree from Fairfield University in 1987 and a M.E. degree from Stevens Institute of Technology in 1991. He has been featured in several recent books highlighting how emerging companies can compete more effectively through the use of evolving technologies, including [The New Small](#), [The Age of the Platform](#) and [Message Not Received](#).